Texas Pacifico at a Glance
San Angelo, TX
Grupo Mexico
Texas Pacifico (TXPF)
Texas Pacifico Today
Texas Pacifico Potential
Mining: The 4th largest producer of copper and largest copper reserves in the world. Transportation: The largest and most profitable Class 1 Railroad in Mexico with 64% of the market share. Infrastructure: 78 years of experience in infrastructure and construction projects.
Texas Pacifico (TXPF) is a U.S. subsidiary of Grupo Mexico, which also owns the connecting rail lines of Ferromex, Ferrosur and Intermodal Mexico.

- Provides rail services, intermodal and support in logistic solutions
- Largest rail coverage in Mexico
- Operates 620 locomotives, 19,508 cars and has a workforce of 7,983 employees

- Third largest rail coverage in Mexico
- Operates 178 locomotives, 7,977 cars and has a workforce of 2,038 employees

- Offers terminal services; loading and unloading of goods and overland transportation
- Operates in 40 major cities and in 12 states in Mexico

- Operates 380 miles in West Texas over the South Orient Rail Line
- Interchanges with UP at Alpine, Tx, BNSF and FWWR at San Angelo Junction and with FXE at Presidio

Grupo México, Annual Report 2015
Grupo Mexico

Texas Pacifico (TXPF)

Texas Pacifico Today

Texas Pacifico Potential
Texas Pacifico: TXPF

TXPF provides freight rail service between San Angelo Junction and Presidio, Texas, on the Mexican border.

www.Texaspacifico.com
Texas Pacifico: TXPF

**Resources**
- Miles: 391
- LOCUMOTIVES: 28
- CAPEX 2012 – 2016: $104 M
- CLASS 1 CONNECTIONS: 4

**Facts**
- CAGR VOLUME 2001 – 2016: 72%
- TON - MILES 2015: 658M
- FRANC SAND MOVED 2012 – 2015: ~6M
- INDUSTRIES SERVED: ~10

TXPF Statistics
In conjunction with TxDOT, TXPF has invested more than $104 million in rail relay, tie replacement, sidings, bridges, etc. During 2016 TXPF, will invest $30 million in the reconstruction of the Presidio International Bridge and track rehabilitation projects.
Grupo Mexico
Texas Pacifico (TXPF)

Texas Pacifico Today
Texas Pacifico Potential
Due to its privileged location, TXPF has become a key player in the Oil and Gas industry in West Texas.

http://www.drillingmaps.com/
Investments have allowed a significant increase in the volume handled on the TXPF, but there is still plenty of market share to capture.

**Compound Annual Growth Rate (CAGR)**

**2001 - 2015: 72%**

TXPF Statistics
TXPF: State of the art in transloading from rail to truck

Texas Pacífico
GRUPO MEXICO

Some of our terminals...

SAN ANGELO  RANKIN
BIG LAKE  FT. STOCKTON
SULPHUR JCT.  BARNHART

MORE THAN 2 MILLION TONS OF FRAC SAND IN 2015

TXPF Statistics
TXPF: The Trans - Pecos Pipeline

TXPF is the main freight provider in this unprecedented project in West Texas.

Pipeline is designed to transport 1.4 billion cubic feet per day of natural gas as part of an agreement with Mexico’s Federal Electricity Commission.
With a wide expertise in the Oil and Gas sector, we are now ready to diversify.

TXPF Statistics

FEBRUARY 2016

Frac Sand 65%

Grain 4%

Oversized 15%

Crude Oil 15%

Others 1%

2014

Frac Sand 90%

Crude Oil 6%

Grain 1%

Others 3%
Content

Grupo Mexico
Texas Pacifico (TXPF)
Texas Pacifico Today
Texas Pacifico Potential
## Reconstruction of the Presidio International Bridge

<table>
<thead>
<tr>
<th>Stage</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Design Complete</td>
<td>Apr. 2016</td>
</tr>
<tr>
<td>Permitting</td>
<td>Sep. 2016</td>
</tr>
<tr>
<td>Bidding</td>
<td>Nov. 2016</td>
</tr>
<tr>
<td>Awarding</td>
<td>Feb. 2017</td>
</tr>
<tr>
<td>Construction begins</td>
<td>Mar. 2017</td>
</tr>
</tbody>
</table>

**Scheduled to be finished; December, 2017**
TXPF is connected with the key players in USA and Mexico, offering a seamless rail service throughout Mexico and the state of Texas.
Mexico and Asia are the most important trading partners of Texas. TXPF provide the shortest distance to the main consumption areas in Mexico and the principal Pacific coast ports.

### Texas Exports and Destination

<table>
<thead>
<tr>
<th>Description</th>
<th>2014 Value</th>
<th>2015 Value</th>
<th>Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Texas Exports</td>
<td>$288,049</td>
<td>$251,087</td>
<td>17%</td>
</tr>
<tr>
<td>Texas Share in US Exports</td>
<td>18%</td>
<td>17%</td>
<td></td>
</tr>
<tr>
<td><strong>Total by Regions</strong></td>
<td><strong>$246,063</strong></td>
<td><strong>$216,772</strong></td>
<td><strong>100%</strong></td>
</tr>
<tr>
<td>Mexico</td>
<td>$102,556</td>
<td>$94,524</td>
<td>44%</td>
</tr>
<tr>
<td>Asia</td>
<td>$38,959</td>
<td>$36,812</td>
<td>17%</td>
</tr>
</tbody>
</table>

### Texas Imports and Origins

<table>
<thead>
<tr>
<th>Description</th>
<th>2014 Value</th>
<th>2015 Value</th>
<th>Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Texas Imports</td>
<td>$302,277</td>
<td>$251,492</td>
<td>11%</td>
</tr>
<tr>
<td>Texas Share in US Exports</td>
<td>13%</td>
<td>11%</td>
<td></td>
</tr>
<tr>
<td><strong>Total by Regions</strong></td>
<td><strong>$274,633</strong></td>
<td><strong>$228,518</strong></td>
<td><strong>100%</strong></td>
</tr>
<tr>
<td>Mexico</td>
<td>$90,138</td>
<td>$83,473</td>
<td>37%</td>
</tr>
<tr>
<td>Asia</td>
<td>$78,133</td>
<td>$74,850</td>
<td>33%</td>
</tr>
</tbody>
</table>

Million of USD

https://www.census.gov/foreign-trade/statistics/state/data/tx.html
Once the Bridge is open, TXPF will be a strategic logistics operator in cross-border traffic.

<table>
<thead>
<tr>
<th>Origin</th>
<th>Destination</th>
<th>Via</th>
<th>Mode</th>
<th>Total Dist.</th>
<th>Dif vs Best Option</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chihuahua, Ch</td>
<td>Dallas, Tx</td>
<td>Presidio, Tx</td>
<td>FXE - TXPF</td>
<td>720</td>
<td>0%</td>
</tr>
<tr>
<td>Chihuahua, Ch</td>
<td>Dallas, Tx</td>
<td>El Paso, Tx</td>
<td>FXE - UP</td>
<td>871</td>
<td>21%</td>
</tr>
<tr>
<td>Chihuahua, Ch</td>
<td>Dallas, Tx</td>
<td>El Paso, Tx</td>
<td>Truck</td>
<td>880</td>
<td>22%</td>
</tr>
<tr>
<td>Chihuahua, Ch</td>
<td>Dallas, Tx</td>
<td>El Paso, Tx</td>
<td>FXE - BNSF</td>
<td>1148</td>
<td>59%</td>
</tr>
</tbody>
</table>

**TXPF is -21% vs Option FXE - UP and -22% VS Option Truck**

PC Miller 2016

TXPF: Texas Pacifico  
FXE: Ferromex  
UP: Union Pacific
Once the bridge is open we become a strategic partner in the trading with the Asian Markets.

- TXPF is -30% vs Option UP and -34% vs BNSF

**TXPF: Texas Pacífico**  
**UP: Union Pacific**  
**BNSF: Burlington Northern Santa Fe**
Operating efficiencies

Distance